Local Market Update for January 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Santee

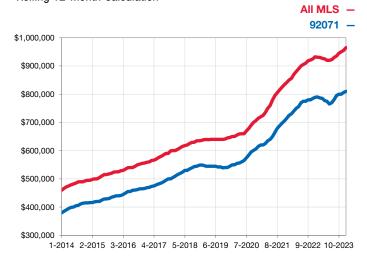
| Single Family | January | | | Year to Date | | |
|------------------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2023 | 2024 | Percent Change | Thru 1-2023 | Thru 1-2024 | Percent Change |
| New Listings | 26 | 22 | - 15.4% | 26 | 22 | - 15.4% |
| Pending Sales | 30 | 26 | - 13.3% | 30 | 26 | - 13.3% |
| Closed Sales | 26 | 18 | - 30.8% | 26 | 18 | - 30.8% |
| Median Sales Price* | \$755,000 | \$795,000 | + 5.3% | \$755,000 | \$795,000 | + 5.3% |
| Percent of Original List Price Received* | 99.3% | 100.0% | + 0.7% | 99.3% | 100.0% | + 0.7% |
| Days on Market Until Sale | 34 | 24 | - 29.4% | 34 | 24 | - 29.4% |
| Inventory of Homes for Sale | 20 | 11 | - 45.0% | | | |
| Months Supply of Inventory | 0.5 | 0.4 | - 20.0% | | | |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo | January | | | Year to Date | | |
|------------------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2023 | 2024 | Percent Change | Thru 1-2023 | Thru 1-2024 | Percent Change |
| New Listings | 17 | 26 | + 52.9% | 17 | 26 | + 52.9% |
| Pending Sales | 18 | 20 | + 11.1% | 18 | 20 | + 11.1% |
| Closed Sales | 18 | 7 | - 61.1% | 18 | 7 | - 61.1% |
| Median Sales Price* | \$505,000 | \$495,000 | - 2.0% | \$505,000 | \$495,000 | - 2.0% |
| Percent of Original List Price Received* | 96.9% | 98.7% | + 1.9% | 96.9% | 98.7% | + 1.9% |
| Days on Market Until Sale | 30 | 32 | + 6.7% | 30 | 32 | + 6.7% |
| Inventory of Homes for Sale | 12 | 11 | - 8.3% | | | |
| Months Supply of Inventory | 0.5 | 0.7 | + 40.0% | | | |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

